

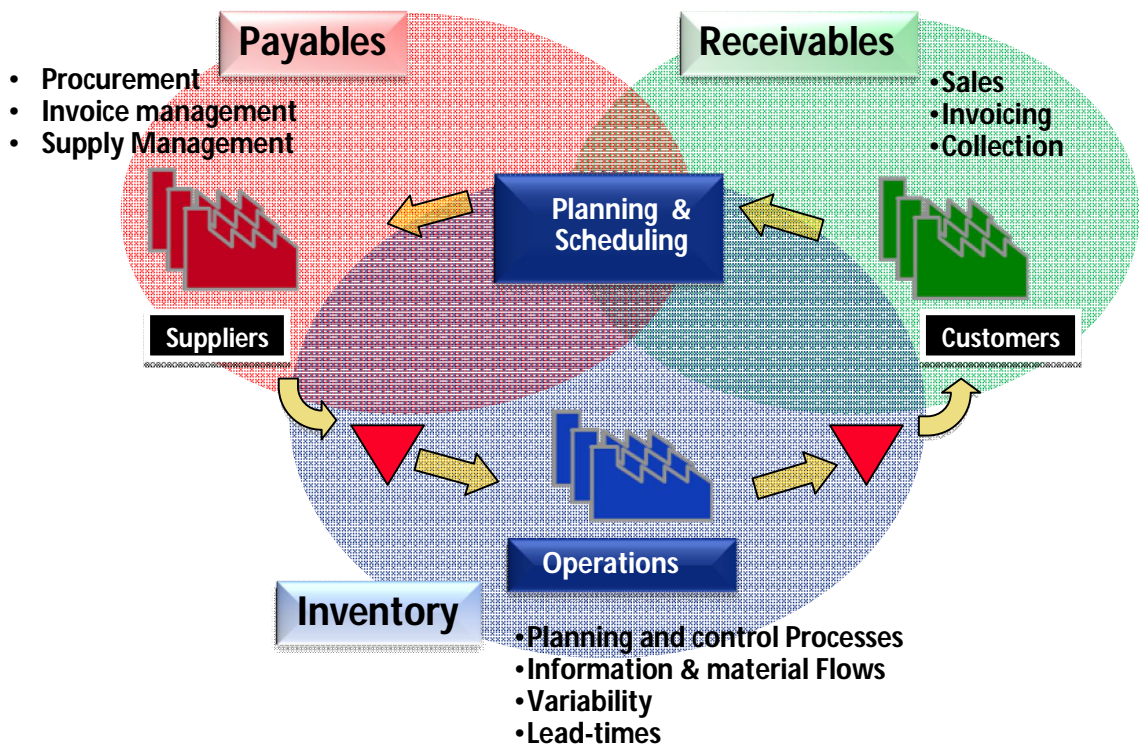


Working Capital

The uncertainty of today's markets and the economic climate are forcing businesses to focus on optimising cash flow as a key requirement to survive. As a rule of thumb business can release over 10% of the working capital whilst maintaining and even improving service levels.

Taking a holistic approach to the conversion cycle allows the reduction of working capital and the release of cash. Managing the end-to-end processes across the entire value chain creates sustainable improvements.

Traditional methods are simplistic, they result in 15-30% more inventory than is needed and have lower service levels. By contrast, managing working capital holistically across the supply chain commonly drives 20-30% reductions in inventory with improvements in service level



Working capital is the symptom, not the disease.

Our approach is designed to change the ways of working and create a new way of thinking.